

“TIPS FOR DOING BUSINESS WITH MARTA”



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ESSENTIAL STEPS FOR DOING BUSINESS WITH MARTA

- ❖ Register as a vendor
 - www.itsmarta.com; click More; Click iSupplier Registration
- ❖ Get Certified
 - Businesses located in City of Atlanta, Clayton, DeKalb, Fulton Counties, must submit an application electronically through MARTA.
 - <https://marta.diversitysoftware.com/>
 - Businesses located in all other counties, must submit an application through GDOT.
 - GDOT's website: www.dot.ga.gov
- ❖ Create a Capability Statement
 - Make it specific
 - Keep it short (one to two pages)
- ❖ Prepare an Elevator Pitch
 - Be concise
- ❖ Check website for contract opportunities
 - www.itsmarta.com; click More; Click Current Opportunities
 - Visit website weekly

ESSENTIAL STEPS FOR DOING BUSINESS WITH MARTA

- ❖ Attend Pre-Quote/Pre-Proposal Conferences (virtual)
 - Best way to gain a better understanding of MARTA's procurement requirements
- ❖ Submit a Quote/Proposal
 - Read solicitation in its entirety
 - Pay close attention to words such as Must, Shall, Will, Required, Mandatory, etc.
 - Include **ALL** required documentation
 - Double check dollar amounts
- ❖ Participate in outreach events and development workshops
 - Self-investment
 - Networking opportunity
 - Education and Development Opportunity
- ❖ Have the Capacity and Capability to do the work
 - Be a strong Strategic Partner
 - Employees and resources to meet the schedule
 - Qualifications to perform the scope of work
 - Financial resources for execution of the project
 - Tangible assets required to do the work (equipment)

UPCOMING PROJECTS

CONSTRUCTION & INSTALLATION PROJECTS

Traction Power Sub-Station Replacement Program - Wave I



- Renovate or replace Traction Power Substations (TPSS) and Gap Breaker Stations (GBS) equipment. Integrate TPSS and GBS equipment to SCADA.
- Provide and install equipment including local control panels, transformers, rectifiers monitoring equipment, circuit breaker test panels, annunciator panels and emergency trip push buttons.
- Upgrade interior lighting, ventilation fans and heating components.

Job Order Contracting (JOC) 3.0

- JOC is an Indefinite Delivery Indefinite Quantity (IDIQ) procurement method that executes time sensitive projects on a Work Order basis
- MARTA will provide initial Design Concept/Scope; Contractor will complete design documents.
- Authority-wide projects with limited complexity: No heavy rail, low risk construction work and no work on life safety or other critical systems



UPCOMING PROJECTS

ARCHITECTURAL & ENGINEERING AND CONSULTING SERVICES



- Systems Engineering & Consulting Services
- Surveying Consulting Services
- A&E Design Services Five Points Station Transformation
- Construction Management at Risk (CMAR) – Services to Support Five Points Station Transformation

UPCOMING PROJECTS

ELECTRONIC SECURITY PROGRAM

The Electronic Security Program (ESP) will be available for use by MARTA Police and other security-related project sponsors to deploy strategic security projects across the Authority. Projects will be in the form of Work Orders and will be vetted by an IDIQ committee.



CONTACT INFORMATION

Should you have any questions regarding the DBE and SBE Programs, you may contact:

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CONTACT INFORMATION

Should you have any questions regarding the **Upcoming Projects**, you may contact:

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Thank You!!!