



# Small Local Business Enterprise Newsletter



## Showing Our Support

The Central Services Department ended 2019 with Pink Out Day in support of Breast Cancer Awareness to commemorate the medical research and its importance to the community. Central Services Department stands with Clayton County to help raise awareness.

## Supplier Survey

The Central Services Department has created it's first official feedback questionnaire which can be located on Clayton County's website under the Central Services Department's page. Any feedback from suppliers will help the Central Services Department improve the supplier's Procurement experience with Clayton County.

The survey asks questions regarding procurement services, as well as, customer service skills provided by the Department.

Suppliers' answers are important and responses will be used to assist in the continuing efforts to improve programs and services provided.

The survey may be accessed at <https://www.surveymonkey.com/r/CCcentralervicesexternal>



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# Business Talk

The first half of FY2019 has proven to be a great beginning in spending with certified firms at approximately \$3,377,409.58. This represents 15% utilization of the total number of certified firms through the first half of the fiscal year.

Clayton County Central Services is committed to small business and actively seeks to do business with firms that are certified as small local businesses in Clayton County and the surrounding five (5) counties which includes DeKalb, Fayette, Fulton, Henry, and Spalding.

We take pride in our small business program and the partnerships forged between small business and the County.

We invite you to join our certified program and become a part of our small business community. If your firm has not had the opportunity to do business with us, we're looking forward to working with you.



## Welcome to the Team

### WE WELCOME OUR NEWLY CERTIFIED FIRMS!!!!

VENDORS	DESCRIPTION
BK International Education Consultancy	Professional & Management Development, Administrative Management
Contract Solutions of Atlanta, Inc	Interior Wall Covering Carpentry Work
Costing Services	Building Inspection Services
Dawson Realty & Mortgage Inc	Real Estate, Professional Services Administration Management
Earth Bound Construction	Construction
HA Office 515, Inc	Wood Office Furniture Manufacturing, Office Furniture, Furniture Stores
J Squared Plumbing Company, Inc	Plumbing, Maintenance
Leslie Regis dba Atlanta Cargo Transportation Company	Used Household and Office Moving General Freight Trucking
Shaw's Administrative Services	Administrative Services
Spec Group, LLC	Electrical Contractor
T. Lorrain/Greenleaf, LLC	Janitorial Services



★★★★★★★★★★★★★★  
 ★ **Certified** ★  
 ★ **Businesses to** ★  
 ★ **Date** ★  
 ★ **179 SLBEs** ★  
 ★ **134 MWBEs** ★  
 ★ **8 LVPs** ★  
 ★★★★★★★★★★★★★★

# Opportunities

Clayton County welcomes the opportunity to do business with you.

Before you engage in doing business with the County, be aware of solicitation thresholds by procurement methods.

One (1) Quote procurement method is used when a purchase does not exceed \$5,000.00 .

Three (3) Quotes are obtained for all purchase requests over the sum of \$5,000.01 and up to \$74,999.99

Request for Quotes (RFQ) for costs of Services \$75,000 or under may be used when a purchase request is a service such as installation or repairs, and is between \$5,000.01 and \$74,999.99 and requires Insurance. A contract may be attached to this type of procurement method. RFQ's will Include a Solicitation form, Compliance requirements, Insurance requirements and requested form submittals, along with a copy of the draft contract.

Invitation to Bid (ITB) is a competitive sealed bid process for cost of Services \$75,000 or greater. Specifications are usually clear and defined and costs is the primary basis of the award.

Request for Proposal (RFP) is a competitive process used when the Sealed Bid method for cost of Services \$75,000 or greater is not practical or in the best interest of the County. Cost is NOT the primary consideration and RFPs are usually used to procure service contracts, highly technical supplies, etc. This process requires an Evaluation Committee to review proposal submittals.

## Upcoming Bid Opportunities

All solicitations can be found in it's entirety on the Central Services Department webpage at [www.claytoncounty.gov](http://www.claytoncounty.gov).

Small Business Trade Center

Int'l Park VIP Complex Renovations

Int'l Park Nassau Building

Various Roadway Construction

Speed Detection Camera System

Library Headquarters Renovations

## Annual Contracting Opportunities

The following is a list of current annual contracts and it's expiration dates. The Annual Contracts list may be found and it's entirety on the Central Services Department webpage at [www.claytoncounty.gov](http://www.claytoncounty.gov).

Asphalt Maintenance and Seal Coating	4/26/2020
Auditing Services	5/31/2020
Carpet & Flooring Supply and Installation	2/15/2020
Concert Promotion Services	4/30/2020
Tree Removal Services	2/13/2020



# Event News

## 4th Annual SPLOST Projects Vendor Event 2019

Clayton County Central Services partnered with Moreland Altobelli an ATLAS Company, to host the 4th Annual Networking Vendor Fair for SPOST Projects Event on Thursday, November 14, 2019, 10 am – 2 pm at the Lake City Community Center; 5471 Jonesboro Road in Lake City, Georgia, 30260. The purpose of the event was to acknowledge and celebrate present SPLOST projects as well as those suppliers performing on those contracts.

Rodney Strong with Griffin and Strong, P.C. was the featured speaker on Diversity and Inclusion. A panel of Industry experts that included Clayton County Central Services Department Director, Ms. Carol J. Rogers; Mr. Felton Williams, DeKalb County; Ms. Stephanie Lee, MARTA; and Mr. Mario Avery, Fulton County. Exhibitors consisted of General Contractors and certified Subcontractors currently under contract for various SPLOST projects.

Click on the link to view the event video. <https://youtu.be/vukbdznDNTE>



# Upcoming Events

## How to Do Business with Clayton County

January 30, 2020 2 pm—4 pm

South Clayton Rec Center

Hampton, GA

Register: <https://how2dobizclayton.eventbrite.com>

## Business Licensing Workshop

February 19, 2020 10 am—12 pm

South Clayton Rec Center

Hampton, GA

Registration to open January

SAVE THE DATE

## Certification Workshop

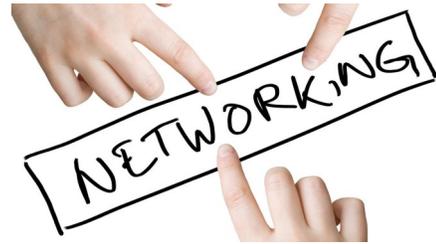
March 11, 2020 2 pm—4pm

Virginia Gray Rec Center

Riverdale, GA

Registration to open February

SAVE THE DATE



For more information on workshops and training, contact Central Services Department at 770-477-3587.





# How To Do Business With Clayton County

Come learn the systematic process of doing business with Clayton County.

Learn where to find resources for business license, certifications, and contracting opportunities.

**For more information, contact**

Clayton County Central Services  
770-477-3587

When: Thur. January 30, 2020

2:00 pm - 4:00 pm

Where: South Clayton Rec Center  
1837 McDounough Rd, Hampton, GA 30228

**Must RSVP to attend**

<https://how2dobizclayton.eventbrite.com>



Clayton County  
Small Local Business Enterprise