



# Small Local Business Enterprise Newsletter

## Supporting Small Business

**We  
support  
you**

Central Services Department continues to support small business through Covid-19. To enhance safety for all and to better serve the community, online submittals of certification applications and supporting documents are accepted. The Certification Application Submission portal can be found on the Clayton County Government website, under Central Services and Small Local Business Enterprise Program or accessed directly at <https://slbe.claytoncountyga.gov/>.

For questions about applications and required submittals, contact [centralservices.slbe@claytoncountyga.gov](mailto:centralservices.slbe@claytoncountyga.gov).

## Business Growth

### Business Certifications

Business certifications are a huge part of small business growth. Clayton County seeks certified businesses to perform on certain contracts, where subcontracting opportunities exists. Learn about how small business certifications can increase your opportunities to do business with Clayton County. Click [https://www.youtube.com/watch?v=kqb6JU\\_ZNDU&feature=youtu.be](https://www.youtube.com/watch?v=kqb6JU_ZNDU&feature=youtu.be) hear about how to get certified and its benefits.



Clayton County Central Services is upgrading its Prism Compliance Management Portal. The new upgrade will include a certification module to receive and process vendors applications.

The upgrade comes at an opportune time, as the County is increasingly doing business with its business community using the latest technology. The process will offer paperless receiving and processing of applications through a configured workflow system. Applicants will be able to see the status of their application within the system. Upgrades are expected to be completed and the system launched early Fall 2020.



# Opportunities

Clayton County welcomes the opportunity to do business with you.

Before you engage in doing business with the County, be aware of solicitation limits by procurement methods.

The One (1) Quote procurement method is used when a purchase does not exceed \$5000.00.

Three (3) Quotes are obtained for all purchase requests over the sum of \$5000.00 and up to \$74,999.99

Request for Quotes (RFQ) may be used when a purchase request is for a service such as installation or repairs, and is between \$5000.01 and \$74,999.99 and requires insurance. A contract will be attached to the RFQ, and will include a solicitation form, compliance requirements, insurance requirements and requested form submittals, along with a copy of the draft contract.

Invitation to Bid (ITB) is a competitive sealed bid process for cost of services or commodities \$75,000.00 or greater. Specifications are usually clear and defined and cost is the primary basis of the award.

Request for Proposal (RFP) is a competitive process used when the Sealed Bid method is not practical or advantageous. Cost is NOT the primary consideration. RFPs are usually used to procure service contracts, highly technical equipment, etc. This process requires an Evaluation Committee to review proposal submittals.

## Upcoming Bid Opportunities

All solicitations can be found in their entirety on the Central Services Department webpage at [www.claytoncounty.gov](http://www.claytoncounty.gov).

- Construction of The Clayton County Fueling Center
- Construction of Clayton County Fire Station #9
- Construction of Clayton County Fire Station #15
- Small Business Trade Center
- Archive Records Building
- Int'l Park VIP Complex Renovations
- Various Roadway Construction

## Annual Contracting Opportunities

Below is a partial list of current annual contracts and their expiration dates. The complete Annual Contracts list can be found in its entirety on the Central Services Department webpage at [www.claytoncounty.gov](http://www.claytoncounty.gov).

Project	Expiration Date
Construction Materials Testing/Inspections/Soil Borings	12/11/2020
Elevator Maintenance and Repair Services	11/29/2020
Interpreter Services for the Juvenile Courts	12/3/2020
Tools and Hardware for Clayton County, Georgia	1/31/2021
Vent Hood Cleaning for Clayton County, Georgia	2/14/2021





# Achievements

JEFFREY E. TURNER  
CHAIRMAN  
DEMONT DAVIS  
VICE-CHAIR  
SONNA GREGORY  
COMMISSIONER  
GAIL B. HAMBRICK  
COMMISSIONER  
FELICIA FRANKLIN WARNER  
COMMISSIONER

## Clayton County Board of Commissioners

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[www.claytoncountyga.gov](http://www.claytoncountyga.gov)



Communications Administrator  
Valerie L. Fuller

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### For Immediate Release

October 12, 2020

### NEWS RELEASE

## Clayton County Earns the 25<sup>th</sup> Annual 2020 Achievement of Excellence in Procurement Award

(Jonesboro, GA)-The Clayton County Board of Commissioners Central Services Department is one of only 11 agencies in Georgia and one of only 40 counties in the United States and Canada to earn the 2020 Achievement of Excellence in Procurement (AEP) Award. This prestigious honor is awarded to those organizations that demonstrate excellence by obtaining a high score based on standardized criteria.

Organizations are measured based on innovation, professionalism, productivity, e-procurement, and leadership attributes. The AEP standards measures and provides benchmarks for public procurement best practices. Sponsors of the AEP Award include the following:

- National Procurement Institute (NPI)
- California Association of Public Procurement Officials (CAPPO)
- Canadian Public Procurement Council/Conseil canadien des marchés publics (CPPC)
- Florida Association of Public Procurement Officials (FAPPO)
- National Association of Educational Procurement (NAEP)
- National Association of State Procurement Officials (NASPO),
- NIGP: The Institute for Public Procurement
- Texas Public Purchasing Association (TxPPA)

For more information about the Clayton County Central Services Department, access the Central Services Department webpage: [www.claytoncountyga.gov/government/central-services](http://www.claytoncountyga.gov/government/central-services). For more information about the AEP Award, access [www.npicconnection.org](http://www.npicconnection.org).

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# SLBE Events

Register to join this virtual event: [Clayton County Vendor Fair](https://www.claytonsplost.com/vendorfair) for more information visit <https://www.claytonsplost.com/vendorfair>



## Clayton County 5th Annual Networking Vendor Fair SPLOST Projects - Progress for Pennies



**Thursday**  
December 10, 2020  
10 AM - 1 PM  
**Registration Link**

### Who Should Attend?

- Certified Small Local Business Enterprise (SLBE)
- Construction Trades Engineers
- Architects
- General/Sub Contractors
- Consultants
- Potential Vendors

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Message from the Chairman  
*Jeffrey E. Turner*

Message from the Chief Operating Officer  
*Detrick Stanford*

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### Forecasted Projects:

- 2021 SPLOST Projects County Fueling
- Station Small Business Trade Center
- Administration Building
- Road Projects
- Transportation and Development

### What to Expect:

Presentations:  
Clayton County, MARTA, City of Atlanta, Fulton County, GDOT; Disparity Study; Prime Contractors; and More