



2019

# Small Local Business

2019

## Enterprise Newsletter



### Power House Termite and Pest Control, Inc.

*Enhancing Lives Through Service*



Power House Termite and Pest Control, Inc. is a certified Small Local Business that turned a negative into a positive through faith and determination, leading to a 17 year successful business. Owners Andrea Barnett and her husband George, who serves as Vice President of Operations, began their business when George lost his job in the Pest Control industry. George, a certified Structural Pest Control Operator, was authorized by the State of Georgia to treat residential and commercial clients for termite and pest control services. George used his skills and experience to create his own business in 2002. Along with those skills and experience, came equipment, a truck, training and even customers necessary to do business. "Twenty of those clients are still faithful today," states Andrea.

Today, Power House has continued to grow it's customer base. Increasing in success and opportunities, in 2016 they won their first governmental contracts with DeKalb County, Clayton County Water Authority and the City of Canton. With just a team of five (5) and growing, the company also performs as a successful subcontractor with Clayton County's Correctional Facility Renovation Project.

Some of the Power House major businesses include several commercial clients such as Gastro Specialists of DeKalb; Toyo Automotive; Global Diagnostic Services, LSC Communications and Logistics; Appliance Mart Liquidators; Constellations Workspace Community, Holder-Austin-Moody-Bryson Joint Venture; Rotor Resources as well as seven (7) churches.

When asked what is their motivation behind their success, Andrea states "The motivation comes from a desire to be great. Jesus teaches his disciples that he who desires to be great, let him serve."

Besides certified with Clayton County as Small Local Business (SLBE) and Minority and Women-owned (MWBE), Power House maintains 7 other certifications that include Disadvantaged Business Enterprise with GDOT, Local Small Business (LSBE) with DeKalb County, Small Business Enterprise (SBE)/Female Business Enterprise (FBE)/ African American Business Enterprise (AABE) with City of Atlanta, Minority/Female Business Enterprise with Fulton County, Small Local Business (SLBE) with Clayton County Water Authority, Minority Business Enterprise (MBW) with Department of Administrative Services, and Economically Disadvantaged Women-Owned Small Business (EDWOSB) with the SBA. "Several of our current commercial clients found us listed as a certified business with these entities. So the certifications have direct and indirect success by being associated with them to grow our business," says Andrea.

*"The Power House mission is to investigate, educate and eliminate. Our vision is to enhance the lives of those we serve to provide a pest-free environment to enjoy."*

Visit Power House Termite and Pest Control at <https://www.powerhousepestcontrol.com/>

#### Compliance Tip

Track all changes to the contract and work scope in writing.

#### Purchasing Tip

Vendors, please be sure to add purchase order numbers to all invoices and remit directly to Accounts Payable unless otherwise directed [accounts payable@claytoncountyga.gov](mailto:accounts payable@claytoncountyga.gov)

#### Upcoming Events

Clayton County 4th Annual Networking Vendor Fair, SPLOST Projects – Progress for Pennies, 11/14/2019  
10:00 am –2:00 pm  
Lake City Community Center

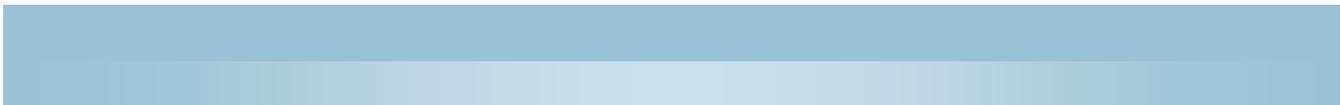
#### Upcoming Opportunities

- Fueling Center
- Cooling Treatment
- Small Business Trade Center
- Archive Records Building
- Int'l Park VIP Complex Renovations
- Int'l Park Nassau Building
- Various Roadway Construction
- Speed Detection Camera System
- Library Headquarters Renovations

# Central Services Department's Contracts Division Adds Video Conferencing

Central Services Contracts Division adds video conferencing as an option to attend pre-bid/pre-proposal conferences. This new feature allows suppliers to attend meetings without the physical travel. It increases opportunities to do business with suppliers who are not local to the State of Georgia or to Clayton County. It is a cost savings to suppliers who can now allow more than one staff person to attend the meeting in lieu of travel expenses.

Video conference information will be provided with each project solicitation.

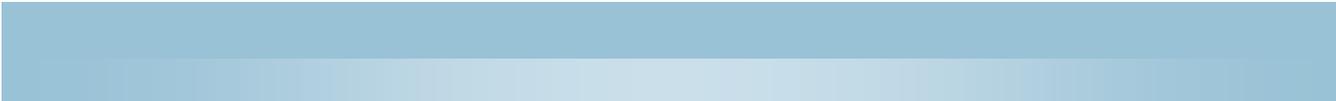


## WE WELCOME OUR NEWLY CERTIFIED FIRMS!!!!

VENDORS	DESCRIPTION
Aqua Design Systems, Inc.	Swimming Pools
Bella Landscaping, LLC	Landscaping - Design, Installation
Brad Construction Co II, LLC	General Contractor, Interior Finishes Commercial & Institutional Building Millwork, Roofing, Exterior Renovation
Contineo Group, LLC	Engineering
CORG Management Group	Administrative and Support Services, Professional, Scientific and Technical Support Services, Real Estate Agents and Brokers
Crawford Enterprise, Inc.	Concrete & Sewer Cleaning
D&D Electric Co, Inc.	Electric
DataMetrix, LLC	Computer System Designs Custom Computer Programming Computer Facility Management Computer Related Services
First Infinity Construction, Inc.	Construction Services
Frontier Electric, Inc. dba Frontier Electric & Mechanical	Electrical and Wiring Contractors, Drywall and Insulation Contractors, Building Finishing, Wire and Electrical Maintenance and Repair
Fuentes Enterprise, Inc.	Commercial Printing
ITTSTAR Consulting, Inc.	Water Utilities, Pipeline
JE Mechanical HVAC Corp	Construction
Jewel of the South	Construction, Commercial & Institutional Construction - Water & Sewer Line - Related Construction - Site Prep - Highway - Street - Bridge Construction
Landmatters Studios, LLC	Landscape Architectural Services, Landscaping Services, Ground Maintenance
Matt's Pressure Washing, LLC	Pressure Washing, Other Services to Building and Dwelling Power Washer Units Manufacturing
Metro Drywall & Construction, Inc.	Drywall & Insulation Contractor
Modern Empowerment, LLC	Education Training Public Speaker
Nu Energy Atlanta Electrical, LLC	Electrical Contractors and other Wiring Installation, Other Services to Buildings and Dwelling, Electrical
Shear Structural, LLC	Structural Engineering
Smith Real Estate Services, Inc.	Construction Services
T&J Industries, Development and Contracting, LLC	Water Utilities, Pipeline
T & T Uniforms	Uniforms - Fire - Police Supply Store
Talantage, LLC	Temporary Staffing Services Professional, Scientific and Technical Administrative & General Management
The Cleaning Company, Inc.	Janitorial Services, Cleaning Compositions, Detergents, Solvents, and Strippers, Cleaning Materials
The Collaborative, Inc.	Concrete & Sewer Cleaning
Turpin, Inc	Construction, Horizontal Boring



★★★★★★★★★★★★  
 ★ **Certified** ★  
 ★ **Businesses to** ★  
 ★ **Date** ★  
 ★ **192 SLBEs** ★  
 ★ **128 MWBEs** ★  
 ★ **10 LVPs** ★  
 ★★★★★★★★★★★★



# Central Services Small Local Business Host Information Technology Industry Day

Central Services hosted its very first industry day on July 24th. The Information Technology (IT) industry event consisted of our certified Small Local Businesses in the field of Information Technology meeting Clayton County's IT Director, Jason Brookins and Assistant Director, Brian Garrison, who both shared details on the purchasing methods the County uses for IT related products and services. They also shared current and upcoming projects that include opportunities for IT professionals.

Attendees also got the chance to hear from Mark Albright with Georgia Technology Authority (GTA). Mr. Albright discussed IT services contracts with GTA and how to engage the state contracting process.

Central Services recognizes the need to expand SLBE opportunities under the \$75,000 bid threshold and continue to seek out those opportunities where SLBE firms can be utilized.



## Clayton County Central Services

### Information Technology Industry Day

Wednesday, July 24, 2019  
1:00 pm - 3:00 pm  
UGA Extension Office (Downstairs)  
1262 Government Circle  
Jonesboro, GA 30236

**Must Register to attend  
Seats are limited**

To RSVP email:  
[centralservices.slbe@claytoncountygga.gov](mailto:centralservices.slbe@claytoncountygga.gov)  
Call:  
770-477-3587

- ✓ Opportunities
- ✓ Business Certifications
- ✓ Industry changes
- ✓ Networking