



2019

# Small Local Business

2019

## Enterprise Newsletter



### Messiah For Life, CPR

Changing Lives Forever

Messiah For Life, CPR is a small business whose determination for business growth garnered successful opportunities.

Spearheaded by Ms. Teresa Moore, Messiah For Life (MFL) is an approved drug screen collection site providing a safe and drug-free environment for organizations large or small.

Consisting of a staff of three, MFL provides training to the public, organizations and work place employers for their staff. MFL is also a State Accredited and Approved School for teaching Phlebotomy. MFL holds various certifications, such as Women's Business Enterprise (WBENC), Marta Disadvantaged Business Enterprise, National Health Career Association, Department of Transportation 5-year Certification 40 CFR, Clayton County Water Authority Small Local Business Enterprise, Clayton County Central Services Small Local Business Enterprise, Local Vendor Preference, Minority and Women Business Enterprise, Certified Professional Collectors, and American Heart Association BLS, CPR.

When asked how Ms. Moore got her start, she explained how MFL was birthed in June of 2012. "This name was given to my spirit. I have been in the medical field for 22 years and several years as a Medical Assistant Instructor. March 2015 I was injured and found myself without income. It took me several years to recover. When I started feeling better in December 2017, I received my settlement and opened our current office. I decided that I was my best investment and stepped out on Faith. MFL has always been compassionate with changing people's lives and determined to make a positive difference in our community."

MFL has worked on several projects including Clayton County Magistrate Accountability Court, to provide Hair drug collections for their participants; DOT collections for Shaw Trucking Company and First Coast Logistics. MFL currently has a partnership with Quest Clinical Diagnostics Laboratory.

Ms. Moore is highly motivated for success. "My 74-year-old mother and my grandkids are my motivation", she stated. "I have to stay inspired because I am the first of my family to have a business. I want to show them that it is possible and dreams do come true with 1st God, 2nd Faith and 3rd Believe in yourself."

MFL has a mission to educate, equip and prepare individuals with the mindset, skill set and determination to become the change in their lives that they want to see. MFL's motto is *Changing Lives Forever*. Moore states, "That is what we can achieve when someone is willing to first try."

Visit Messiah for Life, CPR at [www.messiahforlifecprllc.org](http://www.messiahforlifecprllc.org) for more information.



#### Compliance Tip

Track all changes to the contract and work scope in writing.

#### Contracting Tip

Once awarded, operate with best business practices.

#### Upcoming Events

How to Do Business  
with Clayton County  
Workshop  
8/7//2019

Business Certification  
Workshop  
8/27/2019

RFP Training Workshop  
10/2019 –Date TBD

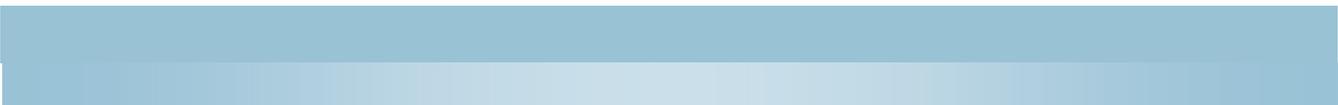
#### Upcoming Bidding Opportunities

- Fueling Center
- Small Business Trade Center
- Archive Records Building

# Central Services Contract Compliance Host Mandatory SLBE Workshop and Appreciation Luncheon

Central Services SLBE Program presented information on changes to the SBLE program, the procurement code, the Request for Proposal and Invitation to Bid processes, and the Insurance requirements on projects. The workshop serves to provide updated information on the program, on business opportunities and provides tips on successfully engaging the procurement and contracting process. The event was held on May 2nd at South Clayton Recreation Center in Hampton, GA.

This workshop was not only a briefing on the program and procurement requirements, but also an appreciation to our certified firms who work diligently to engage the procurement process with Clayton County.



## WE WELCOME OUR NEWLY CERTIFIED FIRMS!!!!

VENDORS	DESCRIPTION
Abatement Mitigation & Restoration, LLC	Tile, Composition Asbestos Vinyl, Monitoring of Insulation, Asbestos Insulation and Removal, Demolition Services. Lead and Asbestos Inspection, Remediation Services
Alegna Technologies, Inc.	Application Service Provider, Electronic Data Processing & Hosting, Locksmith, Keyless Entry Systems for vehicles and buses
Catlin Construction, LLC	Water Meter Installations
Contessa Construction Services, LLC	Painting, Drywall, ACT Concrete, Floor Surface, Epoxy, Polish
Donaldson Electric Company	Electrical and Other Wiring Installation, Specialty Trade Contractor
F. M. Shelton, Inc.	Brick, Stone, and Related Construction Material, Asphalt, Electrical Wiring, Wholesaler, Heating & Plumbing Equipment Hardware Merchant Wholesalers
Here at Last Landscape	Landscaping
Intellectual Concepts, LLC	IT, Project Management, Asset Management, Cyber Analytics
Knight Contractors	Painting, Wallcovering, Commercial Construction, Floor Installation, Roofing Contractors, Metal Coating, Engraving
MAK Construction, Inc.	Drywall and Insulation Contractors, Poured Concrete Foundation and Structure, Architectural Services
Marke' Enterprises, LLC	Agency Insurance, Nonresidential Property Managers, Lessors of Nonresidential Buildings, Actuarial Services
Metro Records Management	Facilities Support Services, Administrative and Support Services, Professional and Management Training
Simplicity Healthcare Management	Home Health Services
The Renee Group, Inc.	Building Construction, Curb and Gutter, Parking lot and Alley, Sidewalk and Driveway, Street
Trusted Hands Senior Care, LLC	Home Health Services, Nursing Care Facilities, Homes for Elderly, Services for Elderly and Persons with Disabilities, Other Individual and Family Services
Turnkey Solutions	Business Consulting
V&L Research & Consulting, Inc.	Drywall and Insulation Contractors, Poured Concrete Foundation and Structure, Architectural Service

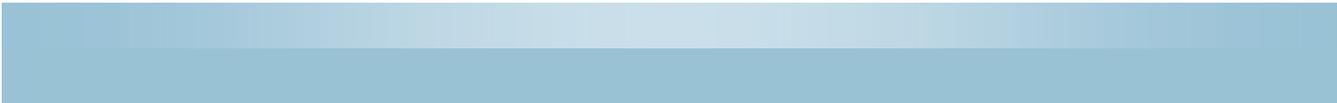


**Certified  
Businesses to  
Date**

**183 SLBEs**

**118 MWBEs**

**14 LVPs**



# Central Services Small Local Business Participates in MARTA/WICERS Networking Event

Metro Atlanta Rapid Transit Authority (MARTA) and Women In Construction, Engineering and Related Services (WICERS) partners each year to recognize successful women in these industries. On April 23rd –24th the conference consisted of many educational and motivational sessions with an area for procurement agencies to exhibit information on business services and contracting opportunities. Central Services Contract Compliance staff was on hand to promote the Small Local Business Program to a crowd of about 250 attendees.



# NATIONAL SAFETY MONTH

June is National Safety Month. Clayton County Central Services Department joins thousands of organizations nationwide in celebrating National Safety Month.

Observed annually in June, National Safety Month focuses on reducing leading causes of injury and death at work, on the road and in our homes and communities.

Central Services Risk Management Division held various workshops on safety, which included defensive driving classes for employees and the Youth Commission, as well as an Active Shooter Class.

## Safety Tips

Summer is a time to get out and enjoy the activities the warmer weather presents. It is also a time to be aware of the safety concerns the summer brings.

### **Fireworks Safety**

We all love to celebrate special events and holidays with fireworks. However, they can be dangerous to the average person, and best left to the professionals. Fact: fireworks cause an average of over 18,000 reported fires each year.

### **Fall Prevention**

An older person falls every second of every day, but fortunately, most falls are preventable by making simple changes to one's environment and/or physical state. It is important to talk about fall risks with your medical professional, keep doing activities that strengthen your balance, keep your vision in check, and take measurements to make your home safe from falls.

### **Home Safety Tips**

Summer is a great time to evaluate your home for safety hazards. You will want to prevent falls, safety-proof your home, protect against fire dangers, and screen for bathroom hazards.



# BUSINESS Tips

## 7 Social Media Tips for Small Business Success

- Tip #1: Know Your Competition
- Tip #2: Pick the Right Channel to Target (Facebook, Twitter, YouTube)
- Tip #3: Simplify Content Creation
- Tip #4: Automate Your Posting
- Tip #5: Interact with Your Audience on Social
- Tip #6: Engage your Audience Constantly
- Tip #7: Integrate the Online and the Offline

Stay connected with program updates!



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